# ANALYSIS OF DEVELOPMENT STRATEGY OF TUBAN PUSLATPUR LOCATION TO SUPPORT MARINE TASKS USING SWOT AND ANP METHODS

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#### ABSTRACT

The Marine Corps Training Command or (Kolatmar) has the main task of carrying out plans and programs for building the capability of the training commands in the Marine Corps. The current problem is that the distance from the marine corps student education center in AAL, KODIKLATAL and PASMAR 2 soldiers in Surabaya is too faraway from Puslatpur in the Situbondo and Banyuwangi areas. The method used in conducting this research was a combination of SWOT Analysis with Analytical Hierarchy Process (ANP). IFE research calculation results were 3.29 while the EFE was 3.08, thus Putlatpur was placed in quadrant II in IE Matrix, the results of weighting strategy were by improving public facilities and supporting facilities of Puslatpur and Puslatpur organizations with support from the central government in increasing the ability of national defense (0.368707), fiscal increase of Indonesian Navy for the development of Puslatpur with support from the central government in enhancing the capability of national defense (0.179934), optimizing Puslatpur coastal's oceanography and logistical support for combat training with ANP processing (with a score of 0.104935), strengthening the legality of Puslatpur locations to avoid socio-cultural impacts in the surrounding community (0.072567), and reducing the socio-cultural impact of the community around the puslatpur with the Navy's strategic policy (0.029992).

Keywords: SWOT, AHP, ANP, Internal, External

#### 1. INTRODUCTION

The Marine Corps Training Command or (Kolatmar) has the main task of carrying out plans and programs for building the capability of the training commands in the Marine Corps.The Marine Education Command under the control of the Kodiklatal was trained as a landing force in amphibious warfare, ground operations and special operations through training and development of tactics and procedures in the context of fostering the strength of the Marines. Mako Kolatmar Indonesian Navy is in Grati, Pasuruan, East Java.

Along with the problems that recently occur, the distance from the marine corps student education center in AAL, KODIKLATAL and PASMAR 2 soldiers who are in Surabaya are too faraway from Puslatpur in the Situbondo and Banyuwangi areas. Likewise, the sea distance is closer compared to Puslatpur Baluran Situbondo and Puslatpur Lampon Banyuwangi. In addition, they often clash with other combat training operations such as the current training at the Situbondo Puslatpur which used for Jaya Armada Training, so Marine Corps students can use Puslatpur Tuban as an alternative. For this reason, the development of Puslatpur Tuban is one of the solutions. Another problem faced by Puslatpur Animha Tuban is that the facilities and infrastructure are inadequate when compared with other Puslatpur, so that the training coducted there is very limited.

This paper used some literature to support the research, for example paper with title Strengths, Weaknesses, Opportunities And Threats (SWOT) Analysis On Globacom Ltd (Bello 2013). Strengths vs. Strong Position: Rethinking the Nature of SWOT Analysis (Clardy 2013). SWOT Analysis of strategic Position of Cycling Federation in Iran (Arefeh Jamshidi 2012). Comparing AHP and ANP: An Application of Strategic Decisions Making in a Manufacturing Company (GÖRENER 2012). SWOT Analysis (LALITHA CHAVALI 2017). Optimization of the ANP and Set Covering Method for the Allocation of Tanker in the East Sea Region of Indonesia (Arys Susanto 2018). The Strategic Planning (SWOT) Analysis Outcomes And Suggestions According To The Students And The Lecturers Within The Distance Education System (Tugba Yanpar YELKEN 2012). Coping with Imprecision in Strategic Planning: A Case Study Using Fuzzy SWOT Analysis (Hasan Hosseini-Nasab 2011). Strategic Planning & SWOT Analysis (Kotnal 2017). SWOT Balanced Scorecard (Rangkuti. 2012). Strategic development and SWOT analysis at the University of Warwick (Dyson 2004). Business Development Strategy Analysis PT. X Using the SWOT Method (Arica dwi susanto 2019). Combining SWOT and AHP Techniques for strategic planning (Osuna & Aranda 2007). Prioritiation of e-Govrnment strategies using a SWOT-AHP analysis: the case of Turkey (Kahraman, Cetin & Demirel 2007). Studying strategies of sport management using SWOT

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Implementation of SWOT-ANP Method to 2.1.

Determine the Best Strategy on Development Women Navy Resources in Indonesia War Ship (Devi Cipta Anggraini 2018). Impacts of External

Business Environment on Organisational Performance in the Food and Baverage Industri in Nigeria (Adeoye 2012). A Logistics Strategy Taxonomy (Autry 2008). Application of Analytic Network Process (ANP) in Business Environment: A Comprehensive Literature Review (A. Jayant 2015). Applying the ANP Model for Selecting the Optimal Full-service Advertising Agency (Pi-Fang Hsu 2011). Using Analytical Network Process (Anp) Method To Prioritize Strategies Resulted From Swot Matrix Case Study: Neda Samak Ashena Company (Mohammadreza Shojaei 2013). Analytical Network Process (ANP) to Recommend an Ice Cream to a Diabetic Patient (Suhas M. Gaikwad 2015). Technology Selection for Product Innovation Using Analytic Network Process (ANP)- A Case Study (Thangamani 2012). Comparative Study of AHP and ANP on Multi-Automotive Suppliers with Multi-Criteria (Amir Azizi 2014). Consistency Test in ANP Method with Group Judgment Under Intuitionistic Fuzzy Environment (Son 2014). A Unified Model and Analysis For AHP and ANP (Takahashi 2001). Quality Function Deployment (QFD) and Analytic Network Process (ANP): an application to analyze a cohousing intervention (Lami 2012).

Seeing the existing problems, researchers in this study will use easy to understand, participatory and can be used for small organization. SWOT analysis is needed to conduct analysis and diagnosis of strengths, weaknesses, opportunities, and threats in order to know the situation in the future. The ANP (Analytical Network Process) method is a development of the AHP method (Ommani 2011). AANP allows for interaction and feedback from elements in the cluster (inner dependence) and between clusters (outer dependence) (Nejad 2011). This method is one of the MCDM methods that can be used to structure and solve decision-making problems (Yasar 2010). Based on mutual effect between elements or criteria inside so that it can be used in the analysis of Tuban Puslatpur development strategies..

This Paper is organized as follows. Section 2 is review about the basic ship theory. Section 3 would be about the result of the research and section 4 discussion of research. Finally, while in section 5 we would present the conclusions of this paper.

## 2. MATERIALS AND METHODS

The method used in conducting research is a combination of SWOT with Analytical Network Process (ANP) with four criteria proposed by Puslatpur.

#### 2.1 Logistics Theory and Strategy Theory

Henry E. Ecless (1989) explains the relationship between Strategy - Logistics - Tactics. Strategy and tactics are the means used by leaders (generally military leaders) to achieve the objectives of a military activity which is to win the war. For this purpose, in addition to strategy and tactics, one thing that is dominant and greatly supports the achievement of victory is adequate logistical support for personnel and combat equipment used (Till 2015; Nowakowska-Grunt 2009). These three elements are inseparable because the three affect each other. Intelligence information is used as a consideration of leaders and determinants of strategic planners and tactics what is appropriate to apply and how much logistics is needed and how the pattern of preparation and support (Nedelea 2009).

#### 2.2 SWOT Analysis

SWOT analysis is a strategic planning method used to evaluate strengths, weaknesses, opportunities, and threats in a project or a business speculation (Hajikhani & Jafari 2013). These four factors form the acronym SWOT (Strengths,

Weaknesses, Opportunities, and Threats) 2009). (Gasparotti This process involves determining the specific objectives of business or project speculation and identifying internal and external factors that support these goals (Hutabarat 2017). SWOT analysis can be applied by analyzing and sorting things that affect all four factors, then applying it in the SWOT matrix image, where the application is how strengths are able to take advantage of opportunities, how to overcome weaknesses which prevents advantages from opportunities that exist, then how strengths are able to deal with existing threats, and finally how to overcome weaknesses that can make threats real or create a new threat (Lumaksono 2014). The hierarchical representation of the SWOT structure is shown in Figure 1 (Chermack & Kasshanna 2007).





Fig. 3 Scheme of SWOT Steps

# Stages of SWOT Analysis:

- 1. Formulation and determination of external and internal strategic factors
- 2. Compilation and calculation of the weight, rating and score values for the external and internal factor tables use the following scale:
  - a. Weight Value where,
    - 1,00=very important
    - 0,75=important

0,25=unimportant 0,10=very unimportant b. Rate score 5=very good 4=good 3=neutral (standard) 2=bad

0,50=standard

1=very bad

#### 2.3 Analytical Network Process (ANP)

Analytic Network Process (ANP) is a method that produces a framework to overcome decisionmaking problems without involving assumptions related to independence between higher level elements with weak and independent elements in one level (Babak Daneshvar Rouyendegh 2010).

Like the AHP, ANP involves hierarchical relationships. Hierarchical control, however, does not require a standard structure such as the AHP so that it can handle complex relationships between decision levels with attributes. This ANP models the system with feedback and system where one level may dominate or be dominated, both directly and indirectly by other levels. In ANP, a pairwise comparison method is used as in the AHP (Răzvan Cătalin Dobrea 2015). This pairwise comparison process uses numbers/scales that reflect the level of importance/preference of a decision element with other decision elements in the same hierarchy level (Saaty 1980). This helps decision makers to compare each element of the decision, because in each paired comparison, they only concentrate on two of them.

Table. 1 Pairwaise Comparison Scale

Improtanc e Level	Definition
1	Both elements are equally important
3	One element is slightly more important than the other elements.
5	One element is actually more important than the other elements.
7	One element is clearly more important than the other elements.
9	One element is absolutely more important than other elements.
2,4,6,8	Middle values between 2 adjoining assessments.





Fig. 5 Feedback Network Structure

#### 3. RESULT AND DISCUSSION 3.1 SWOT Strategy Preparation

In preparing the SWOT method, there are four factors that can affect a decision making or formulation of a strategy. The four factors are divided into two categories, namely the Internal

category and the External category, the four factors are Strength, Weakness, Opportunity, and Threats.

#### Internal Factors of Puslatpur Tuban

The strengths and weaknesses of Puslatpur are obtained through interviews with stakeholders

	Indonesian Navy policy that supports the development of Puslatpur
S2	Close proximity to Fleet Command II
S3	Logistics Availability
S4	supportive Puslatpur Tuban topography
S5	supportive Tuban Spatial Planning

#### Table. 2 Strenght's factor of The Puslatpur Tuban

#### Table. 3 Weakness Factors of The Puslatpur Tuban

W1	Limited Navy Fiscal policy
W2	The availability of Public Facilities of Puslatpur Tuban is very minimal
W3	The availability of Puslatpur Support Facilities is very minimal
W4	Limited Puslatpur organization
W5	Legal status of Puslatpur's Location is not optimal

# Table. 4 IFE Matrix of Puslatpur Tuban

	Internal Weight	Rating	Value			
Strer	Strenght Criterion					
S1	Indonesian Navy policy	0,1	3,50	0,35		
S2	Proximity to Fleet Command II	0,1	3,13	0,31		
S3	Logistics Availability	0,1	3,50	0,35		
S4	Puslatpur Tuban topography	0,1	3,63	0,36		
S5	Tuban Spatial Planning	0,1	3,13	0,31		
Wea	Weakness Criterion					
W1	Navy Fiscal policy 0,1 3,13					
W2	The availability of Public Facilities of Puslatpur					
	Tuban	0,1	3,13	0,31		
W3	The availability of Puslatpur Support Facilities	0,1	3,00	0,30		
W4	Puslatpur organization	0,1	3,13	0,31		
W5	Legal status of Puslatpur's Location	0,1	3,63	0,36		
	Total					

#### External Factors of Puslatpur Tuban

External factors will describe the opportunity and threat of Puslatpur Tuban

Table. 5 Opportunity	factors of the	Puslatpur Tuban
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01	Tuban District which is very supportive
02	AMDAL Puslapur Tuban which is very supportive
O3	Coastal Oceanographic of Puslatpur Tuban which is very
	supportive
O4	Stable Political and Economic Conditions
O5	Support from the central government in enhancing the capability of
	national defense

#### Table. 6 Threat Factors of The Puslatpur Tuban

T1	High level of vulnerability at the Puslatpur site
T2	High fishing cruise volume
T3	Community support for Puslatpur locations is not optimal
T4	Socio Cultural Influence of Communities around Puslatpur
	locations

	External Factor Weight Rating					
Орро	ortunity Criterion					
01	Tuban District	0,11	3,00	0,33		
02	AMDAL Puslapur Tuban	0,11	3,38	0,38		
O3	Coastal Oceanographic of Puslatpur Tuban	0,11	3,25	0,36		
04	Political and Economic Conditions	0,11	2,75	0,31		
O5	Support from the central government in					
	enhancing the capability of national defense 0,11 2,50					
Threa	Threat Criterion					
T1	High level of vulnerability at the Puslatpur site	0,11	3,00	0,33		
T2	High fishing cruise volume	0,11	3,13	0,35		
T3	Community support for Puslatpur locations is					
	not optimal	0,11	3,63	0,40		
Т4	Socio Cultural Influence of Communities	0,11	3,13	0,35		
	around Puslatpur locations	3,11	3,10	0,00		
				3,08		

Table. 7 EFE Matrix of The Puslatpur Tuban

After weighting and rating the IFE and EFE, the data obtained that the internal matrix is 3.29 and the external matrix is 3.08.

On the x-axis of the I-E matrix, the position criteria are as follows:

Total of IFE value 1,0 - 1,99 : weak internal position

Total of IFE value 3,0 - 4,0 : strong internal position

On the y-axis of the I-E matrix, the position criteria are as follows:

Total of EFE value 1,0 - 1,99 : weak internal position

Total of EFE value 2,0 - 2,99 : neutral internal position

Total of EFE value 3,0 - 4,0 : strong internal position



Fig. 6 IE Matrix of Puslatpur Tuban

	[	STRENGHT WEAKNESS									
		<b>S1</b>	S2	\$3	<b>S4</b>	<b>S</b> 5	W1	W2	W3	W4	W5
OPPORTUNITY	05	SO Str	ategy				WO Strategy				
	8		izing ocea				1. Enhancing Puslatpur support facilities and Puslatpur organizations with support from the				e
	8		es and log at training		port for		central government in enhancing the ability of national defense				
	8						<ol> <li>Increasing the fiscal (budget) of the Navy for the development of Puslatpur with the support of the central government in enhancing the ability of national defense</li> </ol>				
	5									ity of	
THREATS	12	ST Stra	ategy				WT St	rategy			
	۳	Reducing the socio-cultural impact of the communities around Puslatpur with TNI-				Puslat	pur locati	ne legal le ons to avo	oid the soo		
	ц	AL str	ategic pol	lcies			cultura	il impacts	of the co	mmunitie	S
	Ц										

Fig.7 SWOT Matrix of Puslatpur Tuban

# 3.2. Weighing of SWOT Strategy with ANP Method

Weight calculation using ANP method would use Super Decision software. Weighting was performed by distributing questionnaires to people who are considered experts in their fields (expert). The ANP questionnaire is a pairwise comparison questionnaire. Before carrying out a weighting, analysis is needed to determine the relationship between criteria and nodes.

Name	Normalized By	Limiting	Name
	Cluster		
01	0.32111	0.017458	01
02	0.51911	0.038954	O2
O3	0.04302	0.002494	O3
04	0.22687	0.017885	O4
O5	0.48984	0.025467	O5
Strategy 1	0.14998	0.104935	Strategy 1
Strategy 2	0.46835	0.368707	Strategy 2
Strategy 3	0.22785	0.179934	Strategy 3
Strategy 4	0.04145	0.029992	Strategy 4
Strategy 5	0.09338	0.072567	Strategy 5
S1	0.22411	0.004334	S1
S2	0.15981	0.003134	S2
S3	0.46981	0.009207	S3
S4	0.03855	0.000810	S4
S5	0.10773	0.002480	S5

Table. 9 ANF	Weighting on	Puslatpur Tu	uban
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	Alternative	Weight
Strategy 1	Optimizing coastal oceanography of Puslatpur and logistical	0.104935
	support for combat training	
Strategy 2	Improving public facilities and supporting facilities for	0.368707
	Puslatpur and its Organizations with support from the central	
	government in enhancing the ability of national defense	
Strategy 3	Increased fiscal budget of the Navy for the development of	0.179934
	Puslatpur with the support of the central government in	
	improving the ability of national defense	
Strategy 4	Reducing the socio-cultural impact of the community around	0.029992
	Puslatpur with the Navy's strategic policy	
Strategy 5	Strengthening the legality of Puslatpur locations to avoid the	0.072567
	socio-cultural impacts of the communities around Puslatpur	

## 3.3. DISCUSSION

The initial assessment carried out in determining the SWOT strategy is divided into two parts, namely based on internal and external factors. a. Analysis of IFE Matrix

The IEE (Internel Easter Evel

The IFE (Internal Factor Evaluation) matrix was obtained by conducting an assessment based on internal factors in the form of strengths and weaknesses. IFE calculation results were obtained by multiplying the weight value by the rating obtained from the average results of the questionnaire distributed to respondents. The IFE matrix calculation result is 3.29. Based on the internal factors that have been weighted, it was found that the weakness factor is the availability of supporting facilities Puslatpur because it got the lowest average weight in respondents' percective which is 3.00. This is very possible because the availability of supporting facilities at Puslatpur Tuban are indeed very minimal. The factor that gets the highest weight is the strength factor, namely topography of Puslatpur Tubandan, on the weakness factor, it is legality of the legal location of Puslatpur, with a weighting of 3.61 each. This is very possible considering the location of the coastal coast in the Bancar Tuban sub-district has a good topography and has historically been the landing site for Japanese troops. As for location legality, Puslatpur Tuban has a better legal legality than the location of Puslatpur Grati Pasuruan.

b. Analysis of EFE Matrix

EFE (External Factor Evaluation) matrix was obtained by evaluating based on external factors in the form of opportunities and threats obtained. EFE calculation results obtained by multiplying the weight value by the rating obtained from the average results of the questionnaire distributed to respondents. The result of EFE matrix calculation is 3.08. In the IFE matrix study it was found that the opportunity factor is the support of the central government in enhancing the ability of the national defense which has the lowest average weighted value of 0.28. Respondents' views on this matter are correct considering the lack of a defense budget will affect the development of Puslatpur as part of the national defense system. And the facts can be obtained from the inauguration of the Puslatpur Tuban until now which don't have any significant changes. The factor that received the highest weight in respondents' view was the treatment factor, namely community support at the Puslatpur location with a weight of 3.40. This is very possible considering when reviewing the location, the authors get information that the location of Puslatpur Tuban is strongly supported by the surrounding community.

After obtaining the value of IFE and EFE, then the value will be inputed into the IE matrix to determine the position of Putlatpur.

Based on these values it is known that Putlatpur is in quadrant II which describes Putlatpur in a state of growth and development. In accordance with the results of the IE matrix it shows that Puslatpur Tuban needs to carry out strategies that are vertical and horizontal development and integration and can be explained as follows:

- Development Implementation can be performed by adding Puslatpur supporting facilities such as expansion of Offices, messes, Shooting practice arenas, fences.
- 2) Vertical and Horizontal Integration By paying attention to all stakeholders starting from Kolatmar, Kodikmar, Armada II and the Indonesian Navy Headquarters. This requires good synergy between all parts vertically and horizontally to accelerate the process of developing Tuban Puslatpur.

## Analysis of SWOT Strategy

1)

The strategies that are suitable for the development of the current Puslatpur Tuban are as follows:

1. Optimizing Puslatpur coastal's oceanography and logistical support for combat training. The location of the Puslatpur Tuban beach is very well known for landing troops and amphibians. This is supported by historical facts in which Japanese troops when they invaded the island of Java which was controlled by the Dutch landed on the coast of Bancar Tuban where the location of this Puslatpur was located. With adequate logistical support, the combat training process carried out by both the Marine Education Comado students and the Marine Corps itself can go well.

2. Enhancing Puslatpur support facilities and Puslatpur Organizations with support from the central government in enhancing the ability of national defense.

The facilities and infrastructure of the Puslatpur Tuban are far from adequate. For example, to accommodate officers' office a minimum of 44 personnel as listed in the organizational structure of Puslatpur Tuban in figure

4 is very lacking. Likewise for Mess, Mushola and others. In comparison with Puslatpur Grati, which has been operating for a long time, Puslatpur facilities are as follows:

- Guard Post
- Vehicle Parking
- Garage Transport
- Amphibious Tank Garage
- Command Headquarters •
- Staff Room
- Mess / Barracks
- Warehouse
- Cooperative
- Kitchen
- Mushola
- Gym.

The above data can be used as a reference in improving Puslatpur facilities.

- a. Increased fiscal (budget) of the Navy for the development of Puslatpur with the support of the central government in improving the ability of national defense. The Navy's budget for the development of Puslatpur must be increased, bearing in mind that there are still many Puslatpur that are not yet optimal besides Puslatpur Tuban.
- b. Reducing the socio-cultural impact of the community around Puslatpur with the Navy's strategic policy. The social impact that is very likely to occur with the operation of the Tublat Puslatpur is the disruption of coastal coastal fishermen in the Bancar Tuban sub-district when the Landing Combat Training is held. Promoting those things to community around Puslatpur as well as social approaches with community leaders around the Puslapur location are needed. The other most important thing is to maintain the sterilization of military areas from the surrounding community by fencing. This refers to the condition of Puslatpur Grati where community settlements are still mixed with the location of the Combat Training Center so that it can be avoided at the Puslatpur Tuban location.
- c. Strengthening the legality of Puslatpur locations to avoid the socio-cultural impacts of the communities around Puslatpur. The legality of the Puslatpur Tuban location needs to be improved considering that the Puslatpur Tuban location is directly adjacent to the people's ponds and fishing settlements. The thing to note is that there are clear boundaries of locations with stakes or fences. Also an increase in the status of land rights to the location of the Puslatpur which could have an impact on the risk of land grabbing as happened at the Puslatpur Grati.

These strategies are the five strategies generated by the SWOT matrix of these strategies, which will then be used in weighting ANP to get the weight of each strategy so that it can be used in decision-making as to which strategy needs priority.

# Analysis and discussion of priority evaluation criteria weights

The strategy obtained from previous data processing will be used for weighting using the ANP method. The selection of marketing strategies based on priorities using the ANP method obtained based on data processing using the SWOT method is as follows:

1. Enhancing Puslatpur and Its Organization with the support of the central government in enhancing the country's defense capability

2. Increasing the fiscal (budget) of the Navy for the development of Puslatpur with the support of the central government in improving the ability of national defense 3. Optimizing Puslatpur coastal oceanography and logistical support for ship landing combat training

4. Strengthening the legality of the location of Puslatpur to avoid the socio-cultural impact of the communities around Puslatpur

5. Reducing the socio-cultural impact of the community around Puslatpur with the Navy's strategic policy

# 4. CONCLUSION

Based on the results of the study, there are several strengths, weaknesses, opportunities and Threats at the Combat Marine Corps Training Center in Tuban are as follows:

The force consists of the Indonesian Navy's policy of supporting the development of Puslatpur, close proximity to Armada Command II, availability of logistics, Puslatpur Tuban supporting which is supportive and spatial of the Tuban region.

Weaknesses consist of the Navy's limited fiscal (budget) policy, the very limited availability of public facilities for Puslatpur Tuban, the very limited availability of supporting facilities for Puslatpur, the limited organization of Puslatpur and the legality of Puslatpur locations that are not yet optimal.

Opportunities is the Tuban District RTRW, the Puslatpur Tuban AMDAL and the Puslatpur Tuban coastal oceanography which are very supportive, the stable political and economic conditions and the support of the central government in enhancing the capability of national defense.

Threats consist of a high level of vulnerability at the Puslatpur site, a high volume of fishermen's cruise, support from the community at the Puslatpur location that has not been optimal and the sociocultural influences of the community around the Puslatpur location.

IFE calculation results is 3.29 while EFE is 3.08 so Putlatpur is in quadrant II in IE. This matrix shows that Puslatpur is in a state of growth and development, while the solution for this is the development and backward integration of vertical and horizontal.

Weighting using the ANP method shows that the strategy in accordance with Putlatpur is to increase public facilities and supporting facilities for Puslatpur and Puslatpur organizations with support from the central government in enhancing the capability of national defense with ANP processing value of (0.368707), increasing the fiscal (budget) of the Indonesian Navy for Puslatpur development with support from the central government in enhancing the ability of national defense with ANP processing value of (0.179934), optimizing Puslatpur beach oceanography and logistical support for combat training with ANP processing value of (0.104935), strengthening the legality of Puslatpur locations to avoid social impacts the culture of the surrounding community with an ANP processing value of (0.072567), and reducing the

socio-cultural impact of the community around puslatpur with the strategic policy of the Navy with an ANP processing value of (0.029992).

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